

<b>Montclair, NJ</b>	<b>1.0 mile</b>	<b>3.0 mile</b>	<b>5.0 mile</b>	<b>State of NJ</b>
Population (2010)	21,759	184,103	559,993	8,414,350
Households (2010)	9,489	71,827	207,691	3,064,645
Area (Sq Mi)	9.9	88.8	246.6	8,721.0
Population / Sq Mi	2,206	2,074	2,271	965
Households / Sq Mi	962	809	842	351
<b>Population by Race</b>				
White	57%	59%	53%	69%
Black	32%	27%	29%	14%
American Indian	0%	0%	0%	0%
Asian	4%	6%	5%	8%
Pacific Islander	0%	0%	0%	0%
Some other race	3%	5%	9%	6%
Two or more races	4%	3%	3%	3%
Total Hispanic Population	9%	15%	23%	18%
<b>Population by Sex</b>				
Male	46%	47%	47%	49%
Female	54%	53%	53%	51%
<b>Population by Age</b>				
Ages 0 - 4	5.3%	6.1%	6.5%	6.2%
Ages 5 - 9	6.5%	6.5%	6.6%	6.4%
Ages 10 - 14	6.8%	6.5%	6.6%	6.7%
Ages 15 - 19	6.1%	6.2%	6.8%	6.8%
Ages 20 - 24	5.0%	5.4%	6.5%	6.2%
Ages 25 - 29	7.3%	6.0%	6.6%	6.3%
Ages 30 - 34	7.6%	6.6%	6.9%	6.3%
Ages 35 - 39	7.3%	7.1%	7.0%	6.7%
Ages 40 - 44	8.3%	7.6%	7.3%	7.4%
Ages 45 - 49	8.7%	7.9%	7.5%	8.0%
Ages 50 - 54	7.7%	7.8%	7.3%	7.7%
Ages 55 - 59	6.8%	6.7%	6.3%	6.4%
Ages 60 - 64	5.2%	5.6%	5.3%	5.5%
Ages 65 - 69	3.2%	3.9%	3.7%	4.0%
Ages 70 - 74	2.2%	2.9%	2.8%	3.0%
Ages 75 - 79	2.1%	2.5%	2.3%	2.5%
Ages 80 - 85	1.7%	2.2%	2.0%	2.0%
Age 85 +	1.8%	2.5%	2.1%	2.0%
Age 9 or under	11.8%	12.6%	13.1%	12.6%
Age 19 or under	24.7%	25.3%	26.5%	26.1%
Age 20 or older	74.9%	74.7%	73.6%	74.0%
Age 50 or older	30.7%	34.1%	31.8%	33.1%
Age 65 or older	11.0%	14.0%	12.9%	13.5%
Median Age (Total population)	38.5	39.6	37.5	38.9

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<b>Households by Type</b>				
All HHs with children	31%	34%	35%	35%
Multigenerational Households	3%	5%	6%	5%
Average HH size	2.26	2.53	2.64	2.68
<b>Population in Group Quarters</b>				
Group Quarters: Institutionalized	0.6%	0.5%	0.8%	1.1%
Group Quarters: Institutionalized	0.7%	0.6%	1.2%	1.0%
<b>Household Occupancy and Mortgage Status</b>				
Owner occupied HHs	43.2%	56.9%	51.3%	65.4%
Owned Free & Clear	9.0%	14.0%	13.5%	17.7%
Renter occupied HHs	56.8%	43.1%	48.7%	34.6%
<b>Trends: 2013 - 2018 Annual Growth Rate</b>				
Population	0.14%	0.01%	0.13%	0.32%
Households	0.18%	0.03%	0.17%	0.33%
Families	0.12%	-0.03%	0.10%	0.26%
Owner HHs	0.84%	0.42%	0.60%	0.60%
Median HH Income	3.99%	3.12%	3.39%	3.25%
<b>Households by Income</b>				
< \$15,000	7.6%	8.5%	11.4%	9.0%
\$15,000 - \$24,999	6.5%	6.9%	8.1%	7.0%
\$25,000 - \$34,999	8.8%	8.5%	10.0%	8.8%
\$35,000 - \$49,999	13.3%	12.6%	13.7%	12.3%
\$50,000 - \$74,999	16.8%	16.5%	16.6%	16.2%
\$75,000 - \$99,999	8.9%	11.8%	10.9%	12.1%
\$100,000 - \$149,999	16.0%	16.2%	14.7%	17.5%
\$150,000 - \$199,999	8.6%	9.1%	7.1%	8.6%
\$200,000 +	13.5%	9.8%	7.4%	8.6%
Median HH Income	\$68,982	\$68,977	\$58,099	\$68,482
Average HH Income	\$106,120	\$97,647	\$85,397	\$94,424
Less than \$25,000	90.2%	15.4%	19.5%	16.0%
Less than \$50,000	36.2%	36.5%	43.2%	37.1%
More than \$75,000	47.0%	46.9%	40.1%	46.8%
More than \$100,000	38.1%	35.1%	29.2%	34.7%
<b>Access to and internet use</b>				
Have any access to the internet	90.2%	87.3%	83.9%	87.4%
Have access at home	80.7%	77.3%	72.2%	77.6%
Have access at work	46.2%	40.2%	35.8%	40.6%
Have access at school/library	25.5%	23.1%	21.4%	24.0%
Have access not hm/work/school/library	21.8%	19.0%	17.8%	19.5%
Daily internet access	68%	60%	54%	60%

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<b>Business &amp; Employment Data</b>				
Total businesses	2,043	11,922	30,190	512,028
Total employees	10,203	57,741	166,615	3,439,062
Employee/Residential Population Ratio	0.47	0.32	0.30	0.39
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Retail Trade: Businesses	317	1,720	4,597	79,416
Businesses as a % of Total	16%	14%	15%	16%
Employees	1,266	8,935	24,450	547,020
Employees as a % of Total	12%	15%	15%	16%
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Finance, Ins., Real Estate Businesses	145	878	2,122	35,272
Businesses as a % of Total	7%	7%	7%	7%
Employees	561	4,760	12,444	218,010
Employees as a % of Total	5%	8%	7%	6%
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Service Businesses	1,280	6,878	16,430	260,636
Businesses as a % of Total	63%	58%	54%	51%
Employees	6,589	30,349	79,492	1,516,070
Employees as a % of Total	65%	53%	48%	44%
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Government: Businesses	17	87	232	5,673
Businesses as a % of Total	1%	1%	1%	1%
Employees	224	3,034	11,411	228,931
Employees as a % of Total	2%	5%	7%	7%
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Estimated "Office Workers"	5,918	33,490	96,637	1,994,656
Estimated Office Worker Spending	\$34,204,537	\$193,570,928	\$558,560,126	\$11,529,111,449

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<b>Supply &amp; Demand – Total Retail Trade &amp; Food</b>				
Total Retail Trade & Food – Demand	\$373,976,612	\$2,597,786,622	\$6,560,800,986	\$116,056,135,577
Total Retail Trade & Food – Supply	\$210,310,912	\$1,548,644,270	\$4,441,711,632	\$96,433,995,246
Total Retail Trade & Food – Retail Leakage	\$163,665,700	\$1,049,142,352	\$2,119,089,354	\$19,622,140,331
Total Retail Trade & Food – Businesses	244	1,390	3,743	66,181
Consumer Demand per HH	\$39,412	\$36,167	\$31,589	\$37,869
Retail Sales per HH	\$22,164	\$21,561	\$21,386	\$31,467
Retail Leakage per HH	\$17,248	\$14,607	\$10,203	\$6,403
HHs per Business	39	52	55	46
Business per Sq Mile	25	16	15	8
Average Sales per Business/Year	\$861,930	\$1,114,133	\$1,186,672	\$1,457,125
Consumer Demand per Sq Mile	\$37,911,004	\$29,260,505	\$26,603,434	\$13,307,664
Retail Sales per Sq Mile	\$21,319,777	\$17,443,354	\$18,010,725	\$11,057,676
Retail Leakage per Sq Mile	\$16,591,227	\$11,817,150	\$8,592,709	\$2,249,987
<b>Supply &amp; Demand - Retail Trade ONLY</b>				
Total Retail Trade – Demand	\$335,438,399	\$2,335,314,084	\$5,896,674,996	\$104,516,019,645
Total Retail Trade – Supply	\$182,751,325	\$1,371,643,839	\$3,955,117,793	\$88,422,546,079
Total Retail Trade – Retail Leakage	\$152,687,074	\$963,670,245	\$1,941,557,203	\$16,093,473,566
Total Retail Trade – No of Businesses	199	1,139	3,066	54,707
Consumer Demand per HH	\$35,350	\$32,513	\$28,392	\$34,104
Retail Sales per HH	\$19,259	\$19,096	\$19,043	\$28,852
Retail Leakage per HH	\$16,091	\$13,417	\$9,348	\$5,251
HHs per Business	48	63	68	56
Business per Sq Mile	20	13	12	6
Average Sales per Business/Year	\$918,348	\$1,204,253	\$1,289,993	\$1,616,293
Consumer Demand per Sq Mile	\$34,004,283	\$26,304,111	\$23,910,465	\$11,984,408
Retail Sales per Sq Mile	\$18,525,988	\$15,449,687	\$16,037,633	\$10,139,038
Retail Leakage per Sq Mile	\$15,478,295	\$10,854,424	\$7,872,833	\$1,845,370
<b>Supply &amp; Demand Food &amp; Drink ONLY</b>				
Total Food & Drink – Demand	\$38,538,212	\$262,472,538	\$664,125,990	\$11,540,115,932
Total Food & Drink – Supply	\$27,559,587	\$1,777,000,431	\$486,593,839	\$8,011,449,167
Total Food & Drink – Retail Leakage	\$10,978,625	(\$1,514,527,893)	\$177,532,151	\$3,528,666,765
Total Food & Drink – No of Businesses	45	251	677	11,474
Consumer Demand per HH	\$4,061	\$3,654	\$3,198	\$3,766
Retail Sales per HH	\$2,904	\$24,740	\$2,343	\$2,614
Retail Leakage per HH	\$1,157	(\$21,086)	\$855	\$1,151
HHs per Business	211	286	307	267
Business per Sq Mile	5	3	3	1
Average Sales per Business/Year	\$612,435	\$7,079,683	\$718,750	\$698,226
Consumer Demand per Sq Mile	\$3,906,721	\$2,956,393	\$2,692,969	\$1,323,256
Retail Sales per Sq Mile	\$2,793,789	\$20,015,474	\$1,973,092	\$918,639
Retail Leakage per Sq Mile	\$1,112,932	(\$17,059,080)	\$719,876	\$404,617

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<b>Supply &amp; Demand by Retail Category</b>				
Automobile Dealers - Consumer Demand	\$54,890,898	\$377,753,502	\$947,144,084	\$17,168,146,732
Automobile Dealers - Retail Supply	\$49,886,491	\$137,188,103	\$642,837,570	\$17,463,394,436
Automobile Dealers - Leakage / Surplus	\$5,004,407	\$240,565,399	\$304,306,514	(\$295,247,704)
Automobile Dealers - No of Businesses	4	12	59	1,428
Retail Leakage per HH	\$527	\$3,349	\$1,465	(\$96)
Retail Leakage per Sq Mi	\$507,310	\$2,709,639	\$1,233,934	(\$33,855)
HHs per Business	2,372	5,986	3,520	2,146
Business per Sq Mile	0.4	0.1	0.2	0.2
Average Sales per Business/Year	\$12,471,623	\$11,432,342	\$10,895,552	\$12,229,268
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Other MV Dealers - Consumer Demand	\$3,798,508	\$27,549,953	\$67,616,884	\$1,220,808,718
Other MV Dealers - Retail Supply	\$0	\$6,675,136	\$23,201,934	\$731,407,566
Other MV Dealers - Leakage / Surplus	\$3,798,508	\$20,874,817	\$44,414,950	\$489,401,152
Other MV Dealers - No of Businesses	9	4	23	744
Retail Leakage per HH	\$400	\$291	\$214	\$160
Retail Leakage per Sq Mi	\$385,065	\$235,126	\$180,098	\$56,118
HHs per Business	1,054	17,957	9,030	4,119
Business per Sq Mile	0.9	0.0	0.1	0.1
Average Sales per Business/Year	\$0	\$1,668,784	\$1,008,780	\$983,075
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Auto Parts & Accessories - Consumer Demand	\$4,854,069	\$34,271,876	\$86,138,098	\$1,528,026,343
Auto Parts & Accessories - Retail Supply	\$3,003,007	\$10,828,479	\$34,196,198	\$1,021,722,087
Auto Parts & Accessories - Leakage / Surplus	\$1,851,062	\$23,443,397	\$51,941,900	\$506,304,256
Auto Parts & Accessories - No of Businesses	3	16	72	1,266
Retail Leakage per HH	\$195	\$326	\$250	\$165
Retail Leakage per Sq Mi	\$187,647	\$264,058	\$210,620	\$58,056
HHs per Business	3,163	4,489	2,885	2,421
Business per Sq Mile	0.3	0.2	0.3	0.1
Average Sales per Business/Year	\$1,001,002	\$676,780	\$474,947	\$807,047
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Furniture Stores - Consumer Demand	\$4,237,669	\$29,089,893	\$73,198,652	\$1,300,714,035
Furniture Stores - Retail Supply	\$2,671,267	\$14,798,801	\$42,951,290	\$1,019,770,670
Furniture Stores - Leakage / Surplus	\$1,566,402	\$14,291,092	\$30,247,362	\$280,943,365
Furniture Stores - No of Businesses	11	20	58	1,257
Retail Leakage per HH	\$165	\$199	\$146	\$92
Retail Leakage per Sq Mi	\$158,790	\$160,970	\$122,650	\$32,215
HHs per Business	863	3,591	3,581	2,438
Business per Sq Mile	1.1	0.2	0.2	0.1
Average Sales per Business/Year	\$242,842	\$739,940	\$740,539	\$811,273

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Home Furnishings - Consumer Demand	\$4,225,964	\$29,900,034	\$74,711,542	\$1,317,252,877
Home Furnishings - Retail Supply	\$1,603,158	\$15,443,293	\$39,002,420	\$1,189,880,631
Home Furnishings - Leakage / Surplus	\$2,622,806	\$14,456,741	\$35,709,122	\$127,372,246
Home Furnishings - No of Businesses	4	35	84	2,055
Retail Leakage per HH	\$276	\$201	\$172	\$42
Retail Leakage per Sq Mi	\$265,881	\$162,835	\$144,797	\$14,605
HHs per Business	2,372	2,052	2,473	1,491
Business per Sq Mile	0.4	0.4	0.3	0.2
Average Sales per Business/Year	\$400,790	\$441,237	\$464,315	\$579,017
Electronic/Appliance - Consumer Demand	\$10,519,431	\$72,510,425	\$182,113,381	\$3,252,172,507
Electronic/Appliance - Retail Supply	\$7,412,228	\$23,496,057	\$91,317,669	\$2,827,240,069
Electronic/Appliance - Leakage / Surplus	\$3,107,203	\$49,014,368	\$90,795,712	\$424,932,438
Electronic/Appliance - No of Businesses	4	48	130	2,578
Retail Leakage per HH	\$327	\$682	\$437	\$139
Retail Leakage per Sq Mi	\$314,985	\$552,080	\$368,168	\$48,725
HHs per Business	2,372	1,496	1,598	1,189
Business per Sq Mile	0.4	0.5	0.5	0.3
Average Sales per Business/Year	\$1,853,057	\$489,501	\$702,444	\$1,096,680
Bldg Materials - Consumer Demand	\$10,097,236	\$72,301,169	\$174,628,780	\$3,210,135,458
Bldg Materials - Retail Supply	\$498,936	\$32,190,289	\$77,848,888	\$2,533,579,248
Bldg Materials - Leakage / Surplus	\$9,598,300	\$40,110,880	\$96,779,892	\$676,556,210
Bldg Materials - No of Businesses	28	41	108	2,580
Retail Leakage per HH	\$1,012	\$558	\$466	\$221
Retail Leakage per Sq Mi	\$973,005	\$451,794	\$392,433	\$77,578
HHs per Business	339	1,752	1,923	1,188
Business per Sq Mile	2.8	0.5	0.4	0.3
Average Sales per Business/Year	\$17,819	\$785,129	\$720,823	\$982,007
Lawn & Garden - Consumer Demand	\$1,208,333	\$9,044,416	\$22,328,884	\$414,315,217
Lawn & Garden - Retail Supply	\$0	\$7,542,990	\$12,563,782	\$319,270,480
Lawn & Garden - Leakage / Surplus	\$1,208,333	\$1,501,426	\$9,765,102	\$95,044,737
Lawn & Garden - No of Businesses	14	4	9	461
Retail Leakage per HH	\$127	\$21	\$47	\$31
Retail Leakage per Sq Mi	\$122,492	\$16,912	\$39,597	\$10,898
HHs per Business	678	17,957	23,077	6,648
Business per Sq Mile	1.4	0.0	0.0	0.1
Average Sales per Business/Year	\$0	\$1,885,748	\$1,395,976	\$692,561

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Grocery Store - Consumer Demand	\$59,547,874	\$414,229,304	\$1,060,732,408	\$18,403,011,486
Grocery Store - Retail Supply	\$37,928,213	\$390,460,790	\$832,478,053	\$14,999,173,956
Grocery Store - Leakage / Surplus	\$21,619,661	\$23,768,514	\$228,254,355	\$3,403,837,530
Grocery Store - No of Businesses	5	105	380	5,651
Retail Leakage per HH	\$2,278	\$331	\$1,099	\$1,111
Retail Leakage per Sq Mi	\$2,191,643	\$267,720	\$925,550	\$390,304
HHs per Business	1,898	684	547	542
Business per Sq Mile	0.5	1.2	1.5	0.6
Average Sales per Business/Year	\$7,585,643	\$3,718,674	\$2,190,732	\$2,654,251
Specialty Food - Consumer Demand	\$2,419,048	\$16,873,145	\$43,206,872	\$747,661,195
Specialty Food - Retail Supply	\$1,900,667	\$16,212,995	\$33,691,133	\$631,642,968
Specialty Food - Leakage / Surplus	\$518,381	\$660,150	\$9,515,739	\$116,018,227
Specialty Food - No of Businesses	14	70	155	2,518
Retail Leakage per HH	\$55	\$9	\$46	\$38
Retail Leakage per Sq Mi	\$52,550	\$7,436	\$38,585	\$13,303
HHs per Business	678	1,026	1,340	1,217
Business per Sq Mile	1.4	0.8	0.6	0.3
Average Sales per Business/Year	\$135,762	\$231,614	\$217,362	\$250,851
Liquor Stores - Consumer Demand	\$7,002,813	\$47,951,551	\$120,706,662	\$2,125,300,016
Liquor Stores - Retail Supply	\$7,573,591	\$68,159,416	\$170,804,173	\$2,172,822,210
Liquor Stores - Leakage / Surplus	(\$570,778)	(\$20,207,865)	(\$50,097,511)	(\$47,522,194)
Liquor Stores - No of Businesses	3	39	129	1,495
Retail Leakage per HH	(\$60)	(\$281)	(\$241)	(\$16)
Retail Leakage per Sq Mi	(\$57,861)	(\$227,614)	(\$203,141)	(\$5,449)
HHs per Business	3,163	1,842	1,610	2,050
Business per Sq Mile	0.3	0.4	0.5	0.2
Average Sales per Business/Year	\$2,524,530	\$1,747,677	\$1,324,063	\$1,453,393
Health & Personal Care - Consumer Demand	\$27,115,769	\$192,277,100	\$484,011,606	\$8,689,150,777
Health & Personal Care - Retail Supply	\$16,694,540	\$291,946,390	\$606,091,715	\$8,274,031,744
Health & Personal Care - Leakage / Surplus	\$10,421,229	(\$99,669,290)	(\$122,080,109)	\$415,119,033
Health & Personal Care - No of Businesses	46	96	255	4,102
Retail Leakage per HH	\$1,098	(\$1,388)	(\$588)	\$135
Retail Leakage per Sq Mi	\$1,056,428	(\$1,122,638)	(\$495,023)	\$47,600
HHs per Business	206	748	814	747
Business per Sq Mile	4.7	1.1	1.0	0.5
Average Sales per Business/Year	\$362,925	\$3,041,108	\$2,376,830	\$2,017,073

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Gasoline Stations - Consumer Demand	\$32,103,730	\$222,289,087	\$563,439,480	\$10,111,511,125
Gasoline Stations - Retail Supply	\$4,824,712	\$114,177,012	\$313,150,580	\$5,959,252,509
Gasoline Stations - Leakage / Surplus	\$27,279,018	\$108,112,075	\$250,288,900	\$4,152,258,616
Gasoline Stations - No of Businesses	30	48	130	1,945
Retail Leakage per HH	\$2,875	\$1,505	\$1,205	\$1,355
Retail Leakage per Sq Mi	\$2,765,347	\$1,217,734	\$1,014,898	\$476,122
HHs per Business	316	1,496	1,598	1,576
Business per Sq Mile	3.0	0.5	0.5	0.2
Average Sales per Business/Year	\$160,824	\$2,378,688	\$2,408,851	\$3,063,883
Clothing Stores - Consumer Demand	\$18,508,170	\$127,673,667	\$324,650,081	\$5,602,459,197
Clothing Stores - Retail Supply	\$26,482,993	\$104,141,136	\$227,352,674	\$5,712,546,422
Clothing Stores - Leakage / Surplus	(\$7,974,823)	\$23,532,531	\$97,297,407	(\$110,087,225)
Clothing Stores - No of Businesses	10	154	357	5,845
Retail Leakage per HH	(\$840)	\$328	\$468	(\$36)
Retail Leakage per Sq Mi	(\$808,429)	\$265,062	\$394,532	(\$12,623)
HHs per Business	949	466	582	524
Business per Sq Mile	1.0	1.7	1.4	0.7
Average Sales per Business/Year	\$2,648,299	\$676,241	\$636,842	\$977,339
Shoe Stores - Consumer Demand	\$3,069,290	\$21,190,299	\$54,275,953	\$926,954,674
Shoe Stores - Retail Supply	\$3,492,234	\$7,961,950	\$15,447,112	\$827,451,851
Shoe Stores - Leakage / Surplus	(\$422,944)	\$13,228,349	\$38,828,841	\$99,502,823
Shoe Stores - No of Businesses	14	19	32	774
Retail Leakage per HH	(\$45)	\$184	\$187	\$32
Retail Leakage per Sq Mi	(\$42,875)	\$148,999	\$157,447	\$11,410
HHs per Business	678	3,780	6,490	3,959
Business per Sq Mile	1.4	0.2	0.1	0.1
Average Sales per Business/Year	\$249,445	\$419,050	\$482,722	\$1,069,059
Jewelry & Leather - Consumer Demand	\$3,238,405	\$21,936,206	\$54,136,828	\$978,055,578
Jewelry & Leather - Retail Supply	\$2,025,399	\$14,464,135	\$29,933,294	\$826,934,821
Jewelry & Leather - Leakage / Surplus	\$1,213,006	\$7,472,071	\$24,203,534	\$151,120,757
Jewelry & Leather - No of Businesses	7	38	81	1,709
Retail Leakage per HH	\$128	\$104	\$117	\$49
Retail Leakage per Sq Mi	\$122,966	\$84,163	\$98,143	\$17,328
HHs per Business	1,356	1,890	2,564	1,793
Business per Sq Mile	0.7	0.4	0.3	0.2
Average Sales per Business/Year	\$289,343	\$380,635	\$369,547	\$483,871



<b>Montclair, NJ</b>	<b>1.0 mile</b>	<b>3.0 mile</b>	<b>5.0 mile</b>	<b>State of NJ</b>
Sport Gds & Hobby - Consumer Demand	\$7,216,191	\$49,283,200	\$124,134,237	\$2,187,556,160
Sport Gds & Hobby - Retail Supply	\$1,904,776	\$10,187,071	\$59,699,531	\$1,627,722,303
Sport Gds & Hobby - Leakage / Surplus	\$5,311,415	\$39,096,129	\$64,434,706	\$559,833,857
Sport Gds & Hobby - No of Businesses	3	54	129	2,797
Retail Leakage per HH	\$560	\$544	\$310	\$183
Retail Leakage per Sq Mi	\$538,432	\$440,364	\$261,277	\$64,194
HHs per Business	3,163	1,330	1,610	1,096
Business per Sq Mile	0.3	0.6	0.5	0.3
Average Sales per Business/Year	\$634,925	\$188,649	\$462,787	\$581,953
Books & Music - Consumer Demand	\$1,499,704	\$10,069,768	\$25,374,860	\$449,566,189
Books & Music - Retail Supply	\$2,641,051	\$9,860,533	\$33,915,447	\$470,262,927
Books & Music - Leakage / Surplus	(\$1,141,347)	\$209,235	(\$8,540,587)	(\$20,696,738)
Books & Music - No of Businesses	1	28	78	1,095
Retail Leakage per HH	(\$120)	\$3	(\$41)	(\$7)
Retail Leakage per Sq Mi	(\$115,701)	\$2,357	(\$34,631)	(\$2,373)
HHs per Business	9,489	2,565	2,663	2,799
Business per Sq Mile	0.1	0.3	0.3	0.1
Average Sales per Business/Year	\$2,641,051	\$352,162	\$434,813	\$429,464
Department Stores - Consumer Demand	\$23,218,180	\$160,323,110	\$404,922,154	\$7,154,704,767
Department Stores - Retail Supply	\$440,700	\$8,862,545	\$124,302,902	\$6,956,615,118
Department Stores - Leakage / Surplus	\$22,777,480	\$151,460,565	\$280,619,252	\$198,089,649
Department Stores - No of Businesses	54	8	28	679
Retail Leakage per HH	\$2,400	\$2,109	\$1,351	\$65
Retail Leakage per Sq Mi	\$2,309,014	\$1,705,996	\$1,137,885	\$22,714
HHs per Business	176	8,978	7,418	4,513
Business per Sq Mile	5.5	0.1	0.1	0.1
Average Sales per Business/Year	\$8,161	\$1,107,818	\$4,439,389	\$10,245,383
General Merchandise - Consumer Demand	\$19,217,472	\$133,978,763	\$341,570,960	\$5,968,769,712
General Merchandise - Retail Supply	\$271,683	\$6,765,130	\$183,928,581	\$4,481,331,875
General Merchandise - Leakage / Surplus	\$18,945,789	\$127,213,633	\$157,642,379	\$1,487,437,837
General Merchandise - No of Businesses	4	18	69	764
Retail Leakage per HH	\$1,997	\$1,771	\$759	\$485
Retail Leakage per Sq Mi	\$1,920,585	\$1,432,887	\$639,225	\$170,558
HHs per Business	2,372	3,990	3,010	4,011
Business per Sq Mile	0.4	0.2	0.3	0.1
Average Sales per Business/Year	\$67,921	\$375,841	\$2,665,632	\$5,865,618

<b>Montclair, NJ</b>	<b>1.0 mile</b>	<b>3.0 mile</b>	<b>5.0 mile</b>	<b>State of NJ</b>
Florists - Consumer Demand	\$670,612	\$5,034,358	\$12,418,550	\$227,004,443
Florists - Retail Supply	\$498,350	\$5,613,790	\$15,133,124	\$167,224,562
Florists - Leakage / Surplus	\$172,262	(\$579,432)	(\$2,714,574)	\$59,779,881
Florists - No of Businesses	18	29	77	1,061
Retail Leakage per HH	\$18	(\$8)	(\$13)	\$20
Retail Leakage per Sq Mi	\$17,463	(\$6,527)	(\$11,007)	\$6,855
HHs per Business	527	2,477	2,697	2,888
Business per Sq Mile	1.8	0.3	0.3	0.1
Average Sales per Business/Year	\$27,686	\$193,579	\$196,534	\$157,610
Office Supply & Gifts - Consumer Demand	\$3,181,808	\$22,307,693	\$56,096,474	\$999,329,904
Office Supply & Gifts - Retail Supply	\$517,505	\$25,528,196	\$47,692,090	\$843,497,738
Office Supply & Gifts - Leakage / Surplus	\$2,664,303	(\$3,220,503)	\$8,404,384	\$155,832,166
Office Supply & Gifts - No of Businesses	24	59	152	2,840
Retail Leakage per HH	\$281	(\$45)	\$40	\$51
Retail Leakage per Sq Mi	\$270,087	(\$36,275)	\$34,079	\$17,869
HHs per Business	395	1,217	1,366	1,079
Business per Sq Mile	2.4	0.7	0.6	0.3
Average Sales per Business/Year	\$21,563	\$432,681	\$313,764	\$297,006
Used Merchandise - Consumer Demand	\$579,847	\$3,929,486	\$9,852,759	\$175,292,871
Used Merchandise - Retail Supply	\$2,571,949	\$5,914,900	\$11,193,820	\$139,782,391
Used Merchandise - Leakage / Surplus	(\$1,992,102)	(\$1,985,414)	(\$1,341,061)	\$35,510,480
Used Merchandise - No of Businesses	6	41	73	1,200
Retail Leakage per HH	(\$210)	(\$28)	(\$6)	\$12
Retail Leakage per Sq Mi	(\$201,945)	(\$22,363)	(\$5,438)	\$4,072
HHs per Business	1,582	1,752	2,845	2,554
Business per Sq Mile	0.6	0.5	0.3	0.1
Average Sales per Business/Year	\$428,658	\$144,266	\$153,340	\$116,485
Misc. Retailers - Consumer Demand	\$5,752,184	\$40,250,742	\$100,764,903	\$1,839,518,757
Misc. Retailers - Retail Supply	\$3,121,632	\$21,199,696	\$75,681,709	\$1,044,593,152
Misc. Retailers - Leakage / Surplus	\$2,630,552	\$19,051,046	\$25,083,194	\$794,925,605
Misc. Retailers - No of Businesses	2	114	287	5,356
Retail Leakage per HH	\$277	\$265	\$121	\$259
Retail Leakage per Sq Mi	\$266,666	\$214,584	\$101,710	\$91,151
HHs per Business	4,745	630	724	572
Business per Sq Mile	0.2	1.3	1.2	0.6
Average Sales per Business/Year	\$1,560,816	\$185,962	\$263,699	\$195,032

<b>Montclair, NJ</b>	<b>1.0 mile</b>	<b>3.0 mile</b>	<b>5.0 mile</b>	<b>State of NJ</b>
Full-Service Dining - Consumer Demand	\$21,169,600	\$144,161,997	\$364,160,565	\$6,340,679,532
Full-Service Dining - Retail Supply	\$17,600,612	\$91,914,252	\$253,934,851	\$4,155,843,817
Full-Service Dining - Leakage / Surplus	\$3,568,988	\$52,247,745	\$110,225,714	\$2,184,835,715
Full-Service Dining - No of Businesses	15	251	677	11,474
Retail Leakage per HH	\$376	\$727	\$531	\$713
Retail Leakage per Sq Mi	\$361,798	\$588,499	\$446,955	\$250,526
HHs per Business	633	286	307	267
Business per Sq Mile	1.5	2.8	2.7	1.3
Average Sales per Business/Year	\$1,173,374	\$366,192	\$375,088	\$362,197
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Limited-Serve Dining - Consumer Demand	\$13,711,253	\$93,420,024	\$236,670,285	\$4,121,894,615
Limited-Serve Dining - Retail Supply	\$7,064,895	\$52,585,667	\$162,818,028	\$2,764,173,710
Limited-Serve Dining - Leakage / Surplus	\$6,646,358	\$40,834,357	\$73,852,257	\$1,357,720,905
Limited-Serve Dining - No of Businesses	5	90	249	4,267
Retail Leakage per HH	\$700	\$569	\$356	\$443
Retail Leakage per Sq Mi	\$673,759	\$459,943	\$299,464	\$155,684
HHs per Business	1,898	798	834	718
Business per Sq Mile	0.5	1.0	1.0	0.5
Average Sales per Business/Year	\$1,412,979	\$584,285	\$653,888	\$647,803
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Special Food Services - Consumer Demand	\$2,327,067	\$16,186,514	\$41,161,527	\$704,597,798
Special Food Services - Retail Supply	\$767,686	\$22,105,784	\$39,946,106	\$654,726,616
Special Food Services - Leakage / Surplus	\$1,559,381	(\$5,919,270)	\$1,215,421	\$49,871,182
Special Food Services - No of Businesses	1	27	57	807
Retail Leakage per HH	\$164	(\$82)	\$6	\$16
Retail Leakage per Sq Mi	\$158,079	(\$66,672)	\$4,928	\$5,719
HHs per Business	9,489	2,660	3,644	3,798
Business per Sq Mile	0.1	0.3	0.2	0.1
Average Sales per Business/Year	\$767,686	\$818,733	\$700,809	\$811,309
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Drinking Places - Consumer Demand	\$1,330,293	\$8,704,003	\$22,133,612	\$372,943,987
Drinking Places - Retail Supply	\$2,126,394	\$10,394,728	\$29,894,854	\$436,705,024
Drinking Places - Leakage / Surplus	(\$796,101)	(\$1,690,725)	(\$7,761,242)	(\$63,761,037)
Drinking Places - No of Businesses	2	28	91	1,560
Retail Leakage per HH	(\$84)	(\$24)	(\$37)	(\$21)
Retail Leakage per Sq Mi	(\$80,703)	(\$19,044)	(\$31,471)	(\$7,311)
HHs per Business	4,745	2,565	2,282	1,965
Business per Sq Mile	0.2	0.3	0.4	0.2
Average Sales per Business/Year	\$1,063,197	\$371,240	\$328,515	\$279,939

- END OF ANALYSIS -